

## Inside this Newsletter

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## Orderline...

Don't forget you can Telephone your orders FREE on the sales hotline **0800 2985211** or Telephone / Fax us on **01422 347734**. e-mail: [sales@pennineteaandcoffee.co.uk](mailto:sales@pennineteaandcoffee.co.uk)

**Remember our weekly order runs: Monday Local, Tuesday Gtr Manchester, Wednesday Sheffield & South Yorkshire, Thursday/Friday York, Hull and Harrogate. The rest of the UK supplied by carrier any day.**

## Summer Suggestion

As summer moves on don't forget our full range of cold drinks to supplement your coffee sales. First up is Cappuccino Cool from Dinkum. This is a powdered mix which can be used in your milkshake mixer or in an ice blender or using a fork or swizzle stick. Mix or blend with milk for a chilled ice coffee treat. Available in 500g bags for £7.75. Don't forget we also stock the range of Dinkum Thick



Milkshake mixes in 2kg tubs for £31.30 + VAT including free takeout cups, lids and straws.

Frappe and Smoothies are set to be a top seller this summer. A frappe is normally a powdered mix to be blended with ice and milk to give an iced coffee style drink. We supply the Zuma mixes in three flavours - Mocha Frappe, Cafe Frappe and Vanilla Frappe. Each 2kg tub makes

approx 50 12floc servings and costs £17.85 + VAT.



Smoothies are normally made using a liquid fruit concentrate which is blended with ice and water to make a frosty fruit drink that is very refreshing. Supplied in six great flavours - Banana, Mango, Peach, Strawberry, Wild Berry, Strawberry & Banana. They are packed in cases of 12x1litre cartons for £52.00 + VAT. Each case should make approx 106 12oz servings. We can supply mixed cases if required.

Blendtec bar blenders are the most reliable way to make your crushed ice drinks, and are built to withstand commercial crushing demands. We are still running our promotion where you can get free ingredient clear cups, lids and straws when you buy a Blendtec Bar Blender. Prices start at £635 + VAT for the spacesaver.



## Fairtrade Products

We are continuing to support Fairtrade products, which ensures a fair price has been paid to the originating farmer. To add to our espresso bean range (6x1kg) £59.00 and our Filter Coffee sachets (50x50g) £39.50 we have a range of portion sachets. Fairtrade Instant Colombian Coffee Sachets (1x1000) £48.90. Fairtrade Instant Colombian Coffee Sticks (1x500) £27.78. Fairtrade Hot Chocolate Sachets

(1x100) £14.25. Fairtrade Sugar Sticks (1x1000) £11.30.

Also Fairtrade hot chocolate drink (10x1kg) 37.91 and Fairtrade Tea Bags (2x1100) £36.00



We also have Twinings Organic Envelope Tea Bags packed in 50's at £ per box.



Italy's No.1 espresso coffee has released a new blend, "Grand Espresso" which is a blend of South American uplands coffees combined with fragrant Asian varieties and the intensity of Central American Beans. It will be priced at £49.85 per 6x1kg case, and we will sell 1kg bags for you to try to see if you like it. Lavazza are marketing this new blend at it's Qualita Rossa/Creme e Aroma customers.

## Lotus Napkins

New to our product range are stylish Lotus delicious design buttermilk napkins with 4 different striking designs.



Brown coffee bean (above), Red chilli pepper, Blue vino tinto and Green olives. All designs offer a touch of flair and class. Size 33cm x 8 fold packed in a case of 2000 for £35.35 + VAT

## Product Update

We have managed to secure a new supply of clear plastic cups and dome lids which are now available at a much better price. The 12oz cups are £45.26 + VAT per 1000, with the lids at £38.25 + VAT per 1000. Also in the range are 10oz cups (£33.08+ VAT

per 1000) and 16oz cups (£53.76 + VAT per 1000).

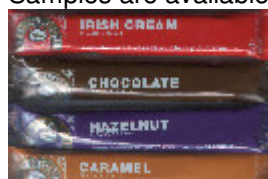
New to our product range are Mini Panettone packed in cases of 48x80g cakes for £32.00. Available in Traditional or Chocolate flavours.

## Web Site Update

A great deal of new information can be found on the website. <http://www.pennineteaandcoffee.co.uk> For many product groups we now have a range of cutsheets with product pictures / prices on. These are available as hardcopy or enter the website address above and add /download.html to the end of it for the PDF versions.

## Lyle's Syrups

For those of you who don't have the counter space to stock loads of different syrup flavours Lyle's new range of Syrup Sticks or Sachets could be the answer. Packed in box's of 75 sachets for £8.85 they are easy to store and pre-portioned so no waste. Choose from the following flavours:- Hazelnut, Caramel, Irish Cream, Chocolate and Vanilla. Samples are available.



## Twinings Iced Tea

The Iced Tea range has now altered again. The new range is now as follows:- Peach, Raspberry, Lemon, Green Tea & Elderflower, Elderflower, Green Tea and Lemon, Wild Cherry.



Cases of 12x250ml cartons for £5.80 + VAT. We still have a limited stock of Green Tea and Mandarin.

## Flavoured Syrups

In order to reduce breakages in carriage, we have changed the Davinci syrup bottles over to plastic where they are available. Ginger syrup is no longer available, and we can only obtain Gingerbread syrup in the Routin flavour, and

stocks are limited so get your orders in quick.

## Top 10 countdown

The now infamous top 10.

- V10) ISI cream whipper (500ml) £22.40
- 09) Choc Espresso Beans 810, £18.00
- ~08) Fairtrade Sugar Sticks 1000) £11.30
- ~07) Smoothie Mixes (12x1ltr) £52.00+VAT
- ^06) Aluminium Tamper £9+VAT
- 05) Cioccobon (1x1.5kg) £12.50
- ~04) Frappe Mix (1x2kg) 17.85+VAT
- ^03) Davinci Syrups (1x75cl) £6.40
- ^02) Iced Tea 12x250ml £5.80 + VAT
- ^01) Dinkum Thick Shake (1x2kg) £31.30

^ - UP, V - Down, - = No Change, ~ = New Entry

Dinkum thickshakes are hot this summer.

## Take Out Products

Don't forget we supply a wide range of take out products and accessories. These include Hot paper cups from Benders, Solo, Lavazza and Soho (Now down in price). We also stock 8oz/10oz Coffee Clutch's and 12oz/16oz Coffee Clutch's. Pulp board 4 cup carriers are ideal for customers who purchase multiple drinks. Carry handle paper bags are available in Kraft Brown or White in Small, Medium or Large sizes and are ideal for a sandwich, cake and coffee. For environmentally friendly stirring, choose from wooden stirrers in either 5" size or 7.5". Pricing for all these products is available in the online shop, or through the new pdf cutsheets in either digital or hardcopy.

## Welcome.....

Once again we would like to take this opportunity to welcome our new customers, both locally in the Yorkshire region and Nationally throughout the UK.

## Finally.....

The next issue will be out at the end of September 2004.

Kenneth and Robert