

Pennine Press

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Our latest selection of cups and glassware, iced mocha and latte frappe mix, Wega's new espresso machine style for the next millenium!

2 Y2K Ready?

Further news and helpful hints to survive the enourmous head ache on January 1st 2000. (Alka Seltzer to follow!)

3 Web Update

New structure to our web site including fact sheet pages for espresso machines. Also the infamous Pennine ancillary products **top 10**.

4 All the rest.

Anything else we can think of that might be of interest.

Freephone your orders NOW!

Don't forget you can Telephone your orders FREE on the sales hotline **0800 2985211**, or if that line is busy try 01484 713904 and vice versa.



Remember our weekly order runs: Tuesday local, Wednesday Sheffield & Leeds, Thursday York and Harrogate.

To go with the glasses (right) try our Thick shakes or iced latte and mocha mix. Also blenders for shakes or ice based smoothies.

Latest Developments

We have been hard at work again to find new and innovative products to keep you ahead of the competition



Modern style Rayware cups (above) have cappuccino or espresso written around the rim, with edge trim in Yellow, Blue, Orange or Green. Packed in packs of 4 cups and saucers, with 4 packs to a case, these cups cost £39.80 + VAT Cappuccino (4x4), or £31.40 + VAT for the espresso (4x4).



Traditional Italian espresso and cappuccino cups (above) are still available in white porcelain in conical style. Cappuccino are packed in cases of 12 cups and saucers for £36.60, espresso cups are packed in cases of 12 cups and saucers for £29.40.



14fl oz BIG cappuccino and latte mugs have gone down a storm since we first got hold of them. Priced at just £8.99 + VAT for 4 cups with matching painted tile (coaster), it is easy to see why. But get your orders in quick, we only have a limited number left!



Knickerbocker glory glasses (above left) are just £1.60 + VAT each, while manhattan hiball glasses for shakes and smoothies are just £4.50 + VAT for 6.

Wega introduce new style Atlas.

Our friends in Italy have produced a new body style espresso machine for the next millenium. Based on the popular "Orion" series, this is a development with additional quality features.



The 2 group Atlas and grinder pictured above feature in our "One Step to Espresso" package which includes everything you need to start serving cappuccino and espresso. When bought on lease purchase the above machine would cost an established business around £6.33 per day for 12 months. So if you can sell 7 cappuccino's per day you can afford to offer your customers something different, if you think you could sell more then seven cappucino's per day then you would be making a fat profit! Freephone 0800 2985211 and ask for an espresso presentation.

Y2K Ready?

The next millenium continues to approach at an alarming rate, and with it the threat of complete chaos as the worlds computers crash (as if it takes the changeover to the year 2000 for a computer to crash, ours crash around 5 times a day!) Many of you will soon be receiving a letter requesting confirmation that any computerised system you use for paying suppliers (ie. us!) will accept the new date, and that you have a contingency plan so that payments will not be interrupted if a problem does occur. For our own part, we allready have confirmation from our major suppliers that their computer systems are (allegedly) compliant to the year 2000. However, we will be using contingency plans assuming that for the whole of January 2000 our own suppliers will be unable to deliver stock - and therefore prior to December 31st 1999 we will hold

enough stock to ensure a continued supply to all our customers assuming normal buying patterns. Although this will put a great strain on our own resources (not least in storage), we feel it is more important to ensure you our customers receive an uninterrupted supply. Rest assured that even if we have to hand write invoices and deliver the product on bicycle we will still get it to you, so you will be able to serve coffee and tea, even if none of your other suppliers can get anything to you.

Web Site Update

Finally our web site has received a much needed face lift, with new clear front end which is easy to browse, more details and information about us and our products, and espresso machine cleaning fact sheets along with instructions for making a wide range of drinks. So head for <http://www.pennineteaandcoffee.co.uk> Or direct to <http://members.aol.com/aespresso/> to see what we have been up to.

Top 10 countdown

The now infamous top 10.

- ~10) Decaff 1 cup filters (12x10) £18.50
 - V09) 8oz Cappuccino Cups (1000) £38.70
 - ~08) Retail Coffee (10x8oz) £17.50
 - ~07) Kenya Cafetiere Grind (1kg) £10.15
 - V06) DaVinci Syrups (75cl) £5.95
 - ~05) DL Real Mayonnaise (10ltr) £17.20
 - V04) Speculoo Biscuits (200) £6.25
 - ~03) Twinings Trad English (100) £3.90
 - ~02) Knickerbocker glory glasses £1.60
 - ~01) Twinings Ice Tea (12x250ml) £6.45
- ^ - UP, V - Down, - = No Change, ~ = New Entry

As you can see it has been all change, with seven new entries, the hot summer has caused Twinings Iced Tea to Rocket straight into the number 1 slot.

Twinings Coffee Promotion.

Twinings will be running a promotion with us from October 11th for 6 weeks. Buy one case 4x50 2 cup

cafetiere coffee and receive 1000 Twinings branded coasters free. Because there is a limited amount of this promotional material, advance orders are required, so order early to avoid disappointment.

Millenium filter coffee

As everyone else seems to be cashing in on the Millenium celebrations with Millenium fairy liquid, Millenium Bacon, Millenium biscuits (we sell these in attractive retail boxes or barrels depicting images and events through the past millenium), even Millenium pants and a Millenium dome (that's pants as well, Rob) We thought we should cash in as well, so a careful blend of high grade Arabica beans has been produced to go alongside your present filter coffee, it will probably be around £33 to £35 per case of 50x3 pint sachets including filters. Ring for more details or to order.

Get covered...

It seems that some people have been getting charged vast amounts of money to get menus etc. laminated. So if anyone wants anything A4 or A5 size laminated send it back with the driver next time you have a delivery and we will Laminate them. A4 sheets cost 60 pence per sheet or A5 sheets cost 35 pence per sheet, we will send them back with your next delivery, or if you will need them sooner they will be sent by post with postage charged at cost.

And finally.....

We hope you have all had a good summer, and that the run up to Christmas 1999 will be a bumper one for us all! Many thanks to everyone who proved me wrong in the last Pennine Press And Finally.....it took ages to find gifts for you all!

The next issue will be out in December.

Kenneth and Robert